

Personnel changes

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Soren Skou who became the ceo of **Maersk Line** on January 16, 2012, has announced his new management team. Lucas Vos (pictured) has replaced Hanne Sorensen as chief commercial officer. He was previously head of people, process and technology within the previous management team, and originally hailed from P&O Nedlloyd. In other moves, Jacob Stausholm, has been recruited as chief strategy and transformation officer. He was previously group chief financial officer of Inchcape Shipping Services. Morten Engelstoft continues as chief operating officer and Peter Ronnest Andersen remains in the position of chief financial officer. Meanwhile, Vincent Clerc has been brought in as chief product and yield officer and has replaced



Lars Reno Jacobsen, head of network and product, who has become group representative in Africa. Clerc was previously responsible for Maersk Line's Asia-Europe

trade. Commenting on the appointments, Skou said: 'The team represents a very strong blend of skills, experience and fresh eyes on the business. It definitely has the potential to take Maersk Line to the next level.

'Recently, Maersk Line has introduced new strong products, improved customer satisfaction and has lowered costs. The net result is that Maersk Line today has margins above industry averages. However, we have potential for much more and will continue to improve, not least on profitability, which currently is not satisfactory. The industry structure also needs to change to become healthier, and Maersk Line has the power and responsibility to play a leading role in this transformation.

● Simon Morse has been nominated as the executive chairman of London-headquartered **Griffin Global Group**, the world's largest marine crew travel specialist. Morse intends extending the range of services offered by the company to include the 'last mile' of travel arrangements for crew members, while also developing products such as cash advances and pre-paid debit cards. In addition, he wants to make payment systems more secure. Morse has considerable experience in maritime and agency services having spent over 30 years – seven as ceo – with Inchcape Shipping Services, the global ship agency company. He left the group in 2006 and set up Optimi, a company that provided a range of international payment services for shipping personnel.

● Singapore-based **RichLand-LSP**, a provider of logistics services for the chemical industries has

appointed Graham Wall as managing director. The move is related to the company's expansion plans in South East Asia. Wall has 25 years of experience in the sector and in his new role has complete responsibility for operations and expanding the group's business into new markets and industry verticals across the region. Wall was most recently employed by PD Ports and Logistics, having previously spent spells at Interflow, Trenchor and the Syrius Group.

● Lee Hackney has joined **SBS Worldwide** as general manager of the company's northern UK business unit. In this role Hackney will expand the unit's provision of a full range of sea, air freight, European contract distribution and customs brokerage activities into new markets and business sectors. He had previously worked for Kuehne+Nagel, holding various UK management positions, deep-sea ocean carrier

CMA CGM, where he was operations and logistics director for the UK, and CP Ships. SBS Worldwide group chairman, Steve Walker, said: 'Over the past few years, SBS's northern UK business has benefited from impressive growth and Hackney will play an important role in ensuring that we maintain this momentum.

● **US Global** has appointed Sven Boekhorst as head of global ocean freight and executive vice president. He will be responsible for existing ocean freight procurement and operations and also take the lead in developing the company's sea freight services. Boekhorst previously worked for Panalpina as senior vice president of corporate ocean freight. Based in Hong Kong, the new executive has wide experience of ocean freight procurement as well as marketing and sales activities throughout the Asia Pacific region.